



## Head Professional and Director of Tennis @ Sudbury Indoor Tennis Centre

Come join our team in the beautiful City of Lakes! With an easy pace, affordable living and beautiful surroundings Sudbury is Northern Ontario's growing economic centre and hub for sports, entertainment and culture.

Tennis is enjoying a phenomenal resurgence and we are looking for a dynamic and motivated Tennis Professional to act as both our Head Pro and Director of Tennis to help continue to fuel the growth of Tennis in our great City.

### **Club:**

The Sudbury Indoor Tennis Centre is the only indoor tennis facility in Northern Ontario, with four indoor and one outdoor court. SITC runs programs year-round, including an active junior program, an after-school Tennis Academy and a variety of train and play programs and clinics for members and the public.

### **Successful Candidate:**

Ideal for an entrepreneurial tennis professional who is willing to work to help grow tennis across Northern Ontario, including through partnerships with surrounding Communities and other outreach programs with the support of strong leadership, management and an influential member base.

### **Wages and Income Opportunities:**

The SITC can provide a base annual salary of \$30,000 in return for approximately twenty-five hours per week of group lessons, summer and PD day camps, special events, program development and tournament organization. A well enrolled three day a week after-school Academy offers a revenue sharing model and room to grow income as the program continues to grow. In addition, the Club Pro will be able to tap into robust demand for additional private lessons that could easily provide a similar amount and likely more in additional income. Total expected compensation from all sources should easily exceed \$60,000.

The new Head Pro would be strongly encouraged to help to develop an in-school and school field trip lesson program that presents a significant and untapped opportunity for additional revenues. While not a pre-requisite there is also the opportunity to revive a small pro shop of Tennis merchandise sales and racket services for further additional revenue.

Other benefits such as Vacation and allowances for Continued Professional Development would apply.

### **How to Apply:**

Please send your cover letter and resume to [sitcpresident@gmail.com](mailto:sitcpresident@gmail.com).

**Job Description:**

Working under the general direction of the Board of the Sudbury Indoor Tennis Club as represented by the Club President, the Club Pro is responsible for leading tennis programs and membership services for a not-for-profit recreational tennis club:

Build relationships with Club Members, ensure positive customer and player experiences, promote active league play and provide regular communications.

Develop and schedule instructional and skills development programs.

Lead by coaching with integrity, ensuring the physical and social safety of all participants, and creating a respectful environment that honours the sport of tennis.

Provide, or assign other instructors to teach, private, semi-private and group lessons. Provide suggestions to students and new members as to appropriate levels and groups for league and personal playing time.

Respond to participant complaints regarding instructional programs and/or tournaments and escalate the same to the Board only as appropriate.

Other duties as assigned.

**Abilities:**

Adhere to Tennis Canada's National Coaching Certification Program Code of Ethics.

Act as tennis advisor to the SITC Board, providing advice and recommendations on all tennis programming at SITC.

Communicate theoretical and practical components of tennis to all age groups and playing levels and promote the sport of tennis in the community. Bilingualism is an asset.

Ability to assess and prepare individual written learning plans for identified high potential and competitive players and to set personal player goals for all private and semi-private lesson participants. Comfortable conducting semi-annual parent/player meetings for identified junior program participants.

Strong organizational skills and the ability to produce business case analysis of tennis programs to ensure the continued development and viability of the Club.

Strong relationship building, conflict resolution and customer service skills.

**Education, Experience and Requirements:**

Tennis Canada Club Pro 1 or higher (or equivalent)

TPA membership in good standing

A minimum of three years-experience coaching tennis

A satisfactory Vulnerable Sector & Police Check to be updated every two year

